

# Figures



## Financial figures for 2015

Net revenue rose in 2015 by € 4 million to € 108 million, € 19 million of which was outsourced to third parties. The gross margin in 2015 rose by € 1.5 million relative to 2014. The operating result in 2015 was € 1.4 million. This is more than € 2 million less than in 2014 because of a book profit realised in 2014 on the sale of the Stieltjesweg building in Delft.

The financial income and expenses fell due to investments in the campus in Delft. The year ended with a positive net result of € 0.1 million. This result has been added to net equity. 37% of revenue came from demand-driven research commissioned by the national government. The revenue from foreign government authorities rose by 3%, while orders from the business sector matched 2014. Revenue from abroad has risen to 30%.

# Figures 2015

**37%**  
Demand-driven  
research, national  
government

**15%**  
Dutch  
government  
authorities

**15%**  
Government  
authorities,  
other countries

**14%**  
Corporate sector,  
other countries

**19%**  
Dutch  
corporate sector

## NET TURNOVER DISTRIBUTION 2015

## PROFIT AND LOSS ACCOUNT

AS AT 31 December 2015  
AFTER PROFIT APPROPRIATION

PROFIT AND LOSS ACCOUNT	31 December 2015	31 December 2014
	x €1,000	x €1,000
Net turnover	108,097	104,082
Cost of subcontracted work	19,075	16,648
<b>Gross margin</b>	<b>89,022</b>	<b>87,434</b>
Total operating expenses	87,622	83,955
<b>Operating result</b>	<b>1,400</b>	<b>3,479</b>
Financial income and expenses	-1,246	-959
Taxes	-64	-48
<b>Net result</b>	<b>90</b>	<b>2,472</b>

## BALANCE SHEET

AS AT 31 December 2015  
AFTER PROFIT APPROPRIATION

ASSETS	31 December 2015	31 December 2014
	x €1,000	x €1,000
<b>Fixed Assets</b>		
Tangible fixed assets	80,377	79,034
Financial fixed assets	92	82
<b>Current Assets</b>		
Inventory	174	173
Receivables	20,622	18,534
Cash	12,011	18,144
<b>Total Assets</b>	<b>113,276</b>	<b>115,967</b>
<b>LIABILITIES</b>		
<b>Equity</b>		
Non reserved capital	45,369	45,285
Provisions	3,939	3,688
Long-term liabilities	39,931	38,893
Current liabilities	24,037	28,101
<b>Total liabilities</b>	<b>113,276</b>	<b>115,967</b>